

Message Text

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PAGE 01 MEXICO 03306 250740Z
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 W
-----036414 252231Z /61
R 250014Z FEB 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 8545

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E.O. 11652: N/A
TAGS: BENC, MX
SUBJECT: WESTINGHOUSE REQUEST FOR EMBASSY ASSISTANCE ON
MEXICO CITY METRO BID

1. WESTINGHOUSE REPS OLIVER AND WEBER CALLED ON CHARGE
PM FEBRUARY 24, 1978 TO REQUEST FURTHER EMBASSY ASSISTANCE
RE COMPANY'S BID TO PROVIDE 50 MILLION DOLLARS WORTH OF
SINGLE PHASE CHOPPER PROPULSION EQUIPMENT AND PARTS FOR
MEXICO CITY SUBWAY WHICH IS BEING EXPANDED. REPS
EXPLAINED THAT DESPITE FACT WESTINGHOUSE BID TWO TO THREE
PERCENT LOWER THAN MITSUBISHI BID AND WESTINGHOUSE ON PAR
WITH OR BETTER THAN JAPANESE FIRM RE FINANCING, DELIVERY
AND MEXICANIZATION, THEY HAVE RECEIVED REPORTS THAT CON-
TRACT WILL GO TO MITSUBISHI AS RESULT OF POLITICAL
DECISION BY MEXICAN PRESIDENT. REPS WERE UNABLE TO PRO-
VIDE EXPLANATION FOR REPORTED DECISION, BUT INDICATED IT
WAS QUITE POSSIBLE THE AWARD OF THE CONTRACT MIGHT BE
ANNOUNCED FEBRUARY 28, 1978.

2. IN VIEW OF THE FOREGOING, CHARGE INFORMED OLIVER AND
WEBER HE WOULD BE PREPARED TO MAKE LOW KEY REPRESENTA-
TIONS ON WESTINGHOUSE'S BEHALF WITH KEY GOM OFFICIAL.
CHARGE PLANS TO CONTACT BOTH FOREIGN RELATIONS SECRETARY
ROEL AND MEXICO CITY MAYOR HANK TO EXPRESS CONTINUING
USG INTEREST IN THE OUTCOME OF THE AWARD OF THIS CONTRACT.
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THOMPSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MEXICO03306
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Litigation Codes:
Litigation History:
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Message ID: b0a1b5cf-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
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Review Content Flags:
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Review Exemptions: n/a
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Review Release Date: N/A
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3476625
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Status: NATIVE
Subject: WESTINGHOUSE REQUEST FOR EMBASSY ASSISTANCE ON MEXICO CITY METRO BID
TAGS: BENC, MX
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Type: TE
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